

RFB 04-1920 DOOR AND WINDOW HARDWARE  
 BID COMPARISON

		VENDOR					
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>VON DUPRIN</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
1	Complete Line	51	51.5	55	54.5	53	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>LCN</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
2	Complete Line	51	51.5	58.75	54	53	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>SCHLAGE</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
3	Complete Line	55	55	58.75	58.5	57	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>CORBIN RUSSWIN</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
4	CL, ML & DL Series Std Locksets	64	58	62	57.50	57	65
5	Exit Devices, Exit Trims & Mullions	64	58	62	57.50	57	65
6	Morise, Rim, KIL Cylinders std keyways	64	55	62	57.50	55	65
7	Key Blanks, Std Keyways	58	50	62	57.50	55	58
8	Parts/Balance of Products	40	40	48	46.00	48	40
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>ASSA</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
9	Complete cylinders	55	50	55	57	50	NO BID
10	Parts & Keys	55	50	55	57	47	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>SARGENT</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
11	8200 Series Std Mortise Locksets	NO BID	50	64	57.5	57	NO BID
12	Parts/Balance of Products	NO BID	45	50	46	48	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>PRECISION</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
13	Panic Bars, Trims & Mullion	60.5	58	65.5	65	65	NO BID
14	Parts/Balance of Products	60.5	45	62.5	56	55	NO BID

RFB 04-1920 DOOR AND WINDOW HARDWARE  
 BID COMPARISON

		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>KWIKSET</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
15	Complete lock sets	50	NO BID	60	60	58	NO BID
16	Replacement Parts	50	NO BID	59	60	55	NO BID
<b>MARKAR</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
17	Complete Line	55	60	65	62	48	NO BID
<b>IVES</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
18	Complete Line	51	55	58	57	57	NO BID
<b>TRIMCO</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
19	Complete Line	55	52	55.5	48	48	NO BID
<b>COMPX INTERNATIONAL</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
20	Complete Line	52	45	52.5	53	51	NO BID
<b>OLYMPUS LOCK</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
21	Complete Line	52.5	50	52.5	53	50	NO BID
<b>CORBIN CABINET LOCKS</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
22	Complete Line	55	NO BID	55	55.5	53	NO BID
<b>MASTER PADLOCK</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
23	Complete Line	52	45	52.15	51	53	NO BID
<b>AMERICAN LOCK</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
24	Complete Line	52	45	52.5	51	53	NO BID

RFB 04-1920 DOOR AND WINDOW HARDWARE  
 BID COMPARISON

		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>LAB</b>		<b>% over Cost</b>	<b>% over Cost</b>	<b>% over Cost</b>	<b>% over Cost</b>	<b>% over Cost</b>	<b>% over Cost</b>
25	Standard Pins	15	25	15	14.5	10	NO BID
26	All other items by LAB	15	25	15	14.5	10	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>ILCO KABA</b>		<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>
27	Complete Line	55	45	55	50	50	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>STRATTEC</b>		<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>
28	Complete Line	20	NO BID	20	NO BID	15	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>LUCKYLINE</b>		<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>
29	Complete Line	55	45	55	55	47	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>HPC</b>		<b>% over Cost</b>	<b>% over Cost</b>	<b>% over Cost</b>	<b>% over Cost</b>	<b>% over Cost</b>	<b>% over Cost</b>
30	Complete Line	15	25	15	14.5	10	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>PEMKO</b>		<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>
31	Complete Line	52	45	56	52	53	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>RIXSON</b>		<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>
32	HD Floor Closers, Pivots & Components	57	55	64	57	57	65
33	Balance of Closers, Electrified Door Controls & Specialty Hardware	57	50	64	57	53	NO BID
34	Replacement Parts	57	45	50	46	47	NO BID
		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>HAGER</b>		<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>	<b>% Discount</b>
35	Hinges	NO BID	60	70	65	60	NO BID
36	All other items	NO BID	50	60	57	60	NO BID

RFB 04-1920 DOOR AND WINDOW HARDWARE  
 BID COMPARISON

		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>BOMMER, COMM</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
37	Hinges	15	60	55	NO BID	48	NO BID
38	All other items	15	45	55	NO BID	48	NO BID

		R. Skeels & Co.	Montgomery	IML	Accredited	Independent	SSG
<b>STANLEY</b>		% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
39	Hinges	NO BID	60	65	57	55	NO BID
40	All other items	NO BID	45	50	57	55	NO BID