



BID COMPARISON

RFB #: 48-1617

Submission Due Date & Time: 5/9/17 11:00a.m.

Completed By: Jaime

Item No.	Qty	UOM	Description	GST 1-A		NOTES	GST 1-B		NOTES	ConvergeOne 1-A		ConvergeOne 1-B		NOTES	
				Each	Ext Cost		Each	Ext Cost		Each	Ext Cost	Each	Ext Cost		
1	40,000	Each	HP Chromebook 11 G5 EE	\$165.96	\$6,638,400.00		\$165.96	\$6,638,400.00		\$198.00	\$7,920,000.00	\$198.00	\$7,920,000.00		
2	30,000	Each	Headphones, ThinkWrite #90117	\$5.61	\$168,300.00		\$5.61	\$168,300.00		\$5.99	\$179,700.00	\$5.99	\$179,700.00		
3	30,000	Each	Optical Mouse, ACCO #K72356US	\$4.27	\$128,100.00		\$4.27	\$128,100.00		\$4.59	\$137,700.00	\$4.59	\$137,700.00		
4	4,000	Each	Chromebook Snap-on Case, Max Case #HPESC4EE11GRY	\$15.79	\$63,160.00		\$15.79	\$63,160.00		\$27.59	\$110,360.00	Dell Carry Case \$27.59	\$110,360.00	Dell Carry Case	
5	300	Each	AC Slim Cart, AnyWhere CART #AC-SLIM	\$1,014.74	\$304,422.00		\$1,014.74	\$304,422.00		\$1,049.00	\$314,700.00	\$1,049.00	\$314,700.00		
6	1,000	Each	AC PRO II Cart, Anywhere Cart #AC PRO II or AC-45 Cart, Anywhere CART #AC-45	\$1,089.47	\$1,089,470.00	AC PRO II	\$1,157.89	\$1,157,890.00	AC-45	\$1,129.00	\$1,129,000.00	AC PRO II	\$1,019.00	\$1,019,000.00	AC-45
7	40,000	Each	Mobile Device Management (MDM) License	\$23.00	\$920,000.00		\$23.00	\$920,000.00		\$24.00	\$960,000.00	\$24.00	\$960,000.00		
8	5,000	Each	Set Up, Etching and Delivery Services, without Cart	\$10.00	\$50,000.00		\$10.00	\$50,000.00		\$10.96	\$54,800.00	\$10.96	\$54,800.00		
9	35,000	Each	Set Up, Etching, Tagging and Delivery Services, with Cart	\$18.85	\$659,750.00		\$18.85	\$659,750.00		\$15.25	\$533,750.00	\$15.25	\$533,750.00		
Subtotal					\$10,021,602.00			\$10,090,022.00			\$11,340,010.00		\$11,230,010.00		
Sales Tax 9.75%					\$977,106.20			\$983,777.15			\$1,105,650.98		\$1,094,925.98		
Total Bid Amount					\$10,998,708.20			\$11,073,799.15			\$12,445,660.98		\$12,324,935.98		

Item No.	Qty	UOM	Description	Office Depot 1-A			Office Depot 1-B			Office Depot 1-C			TekVisions Inc.		
				Each	Ext Cost	NOTES	Each	Ext Cost	NOTES	Each	Ext Cost	NOTES	Each	Ext Cost	NOTES
1	40,000	Each	HP Chromebook 11 G5 EE	\$191.17	\$7,646,800.00		\$191.17	\$7,646,800.00		\$191.17	\$7,646,800.00		\$195.95	\$7,838,000.00	
2	30,000	Each	Headphones, ThinkWrite #90117	\$5.43	\$162,900.00		\$5.43	\$162,900.00		\$5.43	\$162,900.00		\$12.00	\$360,000.00	
3	30,000	Each	Optical Mouse, ACCO #K72356US	\$4.21	\$126,300.00		\$4.21	\$126,300.00		\$4.21	\$126,300.00		\$8.00	\$240,000.00	
4	4,000	Each	Chromebook Snap-on Case, Max Case #HPESC4EE11GRY	\$14.18	\$56,720.00		\$14.18	\$56,720.00		\$14.18	\$56,720.00		\$19.00	\$76,000.00	
5	300	Each	AC Slim Cart, AnyWhere CART #AC-SLIM	\$1,016.80	\$305,040.00		\$1,016.80	\$305,040.00		\$726.16	\$217,848.00	Ergotron #YESBAGMP W4	\$2,090.00	\$627,000.00	
6	1,000	Each	AC PRO II Cart, Anywhere Cart #AC PRO II or AC-45 Cart, Anywhere CART #AC-45	\$1,094.39	\$1,094,390.00	AC PRO II	\$1,013.07	\$1,013,070.00	AC-45	\$977.10	\$977,100.00	Ergotron #DM40-1008-1	\$2,290.00	\$2,290,000.00	AC PRO II
7	40,000	Each	Mobile Device Management (MDM) License	\$22.95	\$918,000.00		\$22.95	\$918,000.00		\$22.95	\$918,000.00		\$25.25	\$1,010,000.00	
8	5,000	Each	Set Up, Etching and Delivery Services, without Cart	\$9.58	\$47,900.00		\$9.58	\$47,900.00		\$9.58	\$47,900.00		\$29.50	\$147,500.00	
9	35,000	Each	Set Up, Etching, Tagging and Delivery Services, with Cart	\$15.20	\$532,000.00		\$15.20	\$532,000.00		\$15.20	\$532,000.00		\$33.50	\$1,172,500.00	
Subtotal					\$10,890,050.00			\$10,808,730.00			\$10,685,568.00			\$13,761,000.00	
Sales Tax 9.75%					\$1,061,779.88			\$1,053,851.18			\$1,041,842.88			\$1,341,697.50	
Total Bid Amount					\$11,951,829.88			\$11,862,581.18			\$11,727,410.88			\$15,102,697.50	

Item No.	Qty	UOM	Description	FireFly Computers 1-A			FireFly Computers 1-B			FireFly Computers 1-C		
				Each	Ext Cost	NOTES	Each	Ext Cost	NOTES	Each	Ext Cost	NOTES
1	40,000	Each	HP Chromebook 11 G5 EE	\$178.25	\$7,130,000.00		\$178.25	\$7,130,000.00		\$178.25	\$7,130,000.00	
2	30,000	Each	Headphones, ThinkWrite #90117	\$15.75	\$472,500.00		\$15.75	\$472,500.00		\$15.75	\$472,500.00	
3	30,000	Each	Optical Mouse, ACCO #K72356US	\$8.50	\$255,000.00		\$8.50	\$255,000.00		\$8.50	\$255,000.00	
4	4,000	Each	Chromebook Snap-on Case, Max Case #HPESC4EE11GRY	\$23.24	\$92,960.00		\$23.24	\$92,960.00		\$23.24	\$92,960.00	
5	300	Each	AC Slim Cart, AnyWhere CART #AC-SLIM	\$1,129.00	\$338,700.00		\$1,129.00	\$338,700.00		\$965.00	\$289,500.00	Aver C36i Cart
6	1,000	Each	AC PRO II Cart, Anywhere Cart #AC PRO II or AC-45 Cart, Anywhere CART #AC-45	\$1,209.00	\$1,209,000.00	AC PRO II	\$1,119.00	\$1,119,000.00	AC-45	\$1,095.00	\$1,095,000.00	Aver S42i Cart
7	40,000	Each	Mobile Device Management (MDM) License	\$24.95	\$998,000.00		\$24.95	\$998,000.00		\$24.95	\$998,000.00	
8	5,000	Each	Set Up, Etching and Delivery Services, without Cart	\$15.90	\$79,500.00		\$15.90	\$79,500.00		\$15.90	\$79,500.00	
9	35,000	Each	Set Up, Etching, Tagging and Delivery Services, with Cart	\$21.47	\$751,450.00		\$21.47	\$751,450.00		\$21.47	\$751,450.00	
Subtotal					\$11,327,110.00			\$11,237,110.00			\$11,163,910.00	
Sales Tax 9.75%					\$1,104,393.23			\$1,095,618.23			\$1,088,481.23	
Total Bid Amount					\$12,431,503.23			\$12,332,728.23			\$12,252,391.23	

Item No.	Qty	UOM	Description	Troxell Communications, Inc. 1-A			Troxell Communications, Inc. 1-B			CDW Government LLC 1-A			CDW Government LLC 1-B		
				Each	Ext Cost	NOTES	Each	Ext Cost	NOTES	Each	Ext Cost	NOTES	Each	Ext Cost	NOTES
1	40,000	Each	HP Chromebook 11 G5 EE	\$203.78	\$8,151,200.00		\$203.78	\$8,151,200.00		\$175.50	\$7,020,000.00		\$175.50	\$7,020,000.00	
2	30,000	Each	Headphones, ThinkWrite #90117	\$6.75	\$202,500.00		\$6.75	\$202,500.00		\$5.61	\$168,300.00		\$5.61	\$168,300.00	
3	30,000	Each	Optical Mouse, ACCO #K72356US	\$5.27	\$158,100.00		\$5.27	\$158,100.00		\$4.25	\$127,500.00		\$4.25	\$127,500.00	
4	4,000	Each	Chromebook Snap-on Case, Max Case #HPESCB4EE11GRY	\$18.73	\$74,920.00		\$18.73	\$74,920.00		\$15.32	\$61,280.00	Alternate #HP-ES-CB5EE-11-BLK	\$15.32	\$61,280.00	Alternate #HP-ES-CB5EE-11-BLK
5	300	Each	AC Slim Cart, AnyWhere CART #AC-SLIM	\$1,176.06	\$352,818.00		\$1,176.06	\$352,818.00		\$1,045.00	\$313,500.00		\$1,045.00	\$313,500.00	
6	1,000	Each	AC PRO II Cart, Anywhere Cart #AC PRO II or AC-45 Cart, Anywhere CART #AC-45	\$1,260.98	\$1,260,980.00	AC PRO II	\$1,180.90	\$1,180,900.00	AC-45	\$1,125.00	\$1,125,000.00	AC PRO II	\$997.00	\$997,000.00	AC-45
7	40,000	Each	Mobile Device Management (MDM) License	\$23.71	\$948,400.00		\$23.71	\$948,400.00		\$23.92	\$956,800.00		\$23.92	\$956,800.00	
8	5,000	Each	Set Up, Etching and Delivery Services, without Cart	\$11.48	\$57,400.00		\$11.48	\$57,400.00		\$9.58	\$47,900.00		\$9.58	\$47,900.00	
9	35,000	Each	Set Up, Etching, Tagging and Delivery Services, with Cart	\$23.50	\$822,500.00		\$23.50	\$822,500.00		\$18.54	\$648,900.00		\$18.54	\$648,900.00	
Subtotal					\$12,028,818.00			\$11,948,738.00			\$10,469,180.00			\$10,341,180.00	
Sales Tax 9.75%					\$1,172,809.76			\$1,165,001.96			\$1,020,745.05			\$1,008,265.05	
Total Bid Amount					\$13,201,627.76			\$13,113,739.96			\$11,489,925.05			\$11,349,445.05	

Item No.	Qty	UOM	Description	Arey Jones 1-A			Arey Jones 1-B			Arey Jones 1-C		
				Each	Ext Cost	NOTES	Each	Ext Cost	NOTES	Each	Ext Cost	NOTES
1	40,000	Each	HP Chromebook 11 G5 EE	\$175.00	\$7,000,000.00		\$175.00	\$7,000,000.00		\$175.00	\$7,000,000.00	
2	30,000	Each	Headphones, ThinkWrite #90117	\$5.61	\$168,300.00		\$5.61	\$168,300.00		\$5.61	\$168,300.00	
3	30,000	Each	Optical Mouse, ACCO #K72356US	\$4.58	\$137,400.00		\$4.58	\$137,400.00		\$4.58	\$137,400.00	
4	4,000	Each	Chromebook Snap-on Case, Max Case #HPESCB4EE11GRY	\$14.21	\$56,840.00		\$14.21	\$56,840.00		\$14.21	\$56,840.00	
5	300	Each	AC Slim Cart, AnyWhere CART #AC-SLIM	\$1,014.74	\$304,422.00		\$1,014.74	\$304,422.00		\$976.84	\$293,052.00	Bretford TCoreX 36
6	1,000	Each	AC PRO II Cart, Anywhere Cart #AC PRO II or AC-45 Cart, Anywhere CART #AC-45	\$1,089.47	\$1,089,470.00	AC PRO II	\$1,019.00	\$1,019,000.00	AC-45	\$1,085.26	\$1,085,260.00	Bretford TCoreX 35
7	40,000	Each	Mobile Device Management (MDM) License	\$23.53	\$941,200.00		\$23.53	\$941,200.00		\$23.53	\$941,200.00	
8	5,000	Each	Set Up, Etching and Delivery Services, without Cart	\$5.00	\$25,000.00		\$5.00	\$25,000.00		\$5.00	\$25,000.00	
9	35,000	Each	Set Up, Etching, Tagging and Delivery Services, with Cart	\$14.73	\$515,550.00		\$14.73	\$515,550.00		\$14.73	\$515,550.00	
Subtotal					\$10,238,182.00			\$10,167,712.00			\$10,222,602.00	
Sales Tax 9.75%					\$998,222.75			\$991,351.92			\$996,703.70	
Total Bid Amount					\$11,236,404.75			\$11,159,063.92			\$11,219,305.70	

Item No.	Qty	UOM	Description	Sehi 1-A			Sehi 1-B			CDI Computer Dealers Inc 1-A			CDI Computer Dealers Inc 1-B		
				Each	Ext Cost	NOTES	Each	Ext Cost	NOTES	Each	Ext Cost	NOTES	Each	Ext Cost	NOTES
1	40,000	Each	HP Chromebook 11 G5 EE	\$177.35	\$7,094,000.00		\$177.35	\$7,094,000.00		\$223.00	\$8,920,000.00		\$223.00	\$8,920,000.00	
2	30,000	Each	Headphones, ThinkWrite #90117	\$5.90	\$177,000.00		\$5.90	\$177,000.00		\$6.05	\$181,500.00		\$6.05	\$181,500.00	
3	30,000	Each	Optical Mouse, ACCO #K72356US	\$4.50	\$135,000.00		\$4.50	\$135,000.00		\$4.45	\$133,500.00		\$4.45	\$133,500.00	
4	4,000	Each	Chromebook Snap-on Case, Max Case #HPESCB4EE11GRY	\$16.28	\$65,120.00		\$16.28	\$65,120.00		\$15.40	\$61,600.00		\$15.40	\$61,600.00	
5	300	Each	AC Slim Cart, AnyWhere CART #AC-SLIM	\$1,045.00	\$313,500.00		\$1,045.00	\$313,500.00		\$1,059.49	\$317,847.00		\$1,059.49	\$317,847.00	
6	1,000	Each	AC PRO II Cart, Anywhere Cart #AC PRO II or AC-45 Cart, Anywhere CART #AC-45	\$1,124.00	\$1,124,000.00	AC PRO II	\$1,194.00	\$1,194,000.00	AC-45	\$1,140.29	\$1,140,290.00	AC PRO II	\$1,029.20	\$1,029,200.00	AC-45
7	40,000	Each	Mobile Device Management (MDM) License	\$23.50	\$940,000.00		\$23.50	\$940,000.00		\$25.00	\$1,000,000.00		\$25.00	\$1,000,000.00	
8	5,000	Each	Set Up, Etching and Delivery Services, without Cart	\$12.00	\$60,000.00		\$12.00	\$60,000.00		\$9.08	\$45,400.00		\$9.08	\$45,400.00	
9	35,000	Each	Set Up, Etching, Tagging and Delivery Services, with Cart	\$16.00	\$560,000.00		\$16.00	\$560,000.00		\$18.04	\$631,400.00		\$18.04	\$631,400.00	
Subtotal					\$10,468,620.00			\$10,538,620.00			\$12,431,537.00			\$12,320,447.00	
Sales Tax 9.75%					\$1,020,690.45			\$1,027,515.45			\$1,212,074.86			\$1,201,243.58	
Total Bid Amount					\$11,489,310.45			\$11,566,135.45			\$13,643,611.86			\$13,521,690.58	