



**BUSINESS DEPARTMENT**  
**Nutrition Services Branch**  
 3333 E. Airport Way, Long Beach, CA 90806  
 Tel.: (562) 427-7923 · Fax: (562) 988-0263

May 7, 2020

**Don Lee Farms**  
 Attn: Donald S. Goodman  
 200 East Beach Avenue  
 Inglewood, CA 90302

**REFERENCE:** *BID SCHEDULE FS384-1920/54 PURCHASE OF USDA DONATED COMMODITIES PROCESSED INTO VARIOUS FINISHED PRODUCTS*

Dear Mr. Goodman,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 6, 2020, has extended the agreement with your company for the Purchase of USDA Donated Commodities Processed Into Various Finished Products for the period of July 1, 2020 through June 30, 2021. Pricing agreed as follows:

					20/21	20/21	20/21	20/21
					Estmd	FFS	DF	Cmmrcl
					CS	CS	Allwnce	CS
Line	NSB Item #	Manuf. Item #	Description	Brand	Qty	Price	Per/CS	Price
2	7017	CNQ163003	Beef Patty (180/3.00 oz/Cs)	Don Lee	1,500	\$22.6100	\$109.1900	\$80.6600

Minimum Guaranteed Shelf Life: 180 Remaining Days Upon Delivery  
 Minimum Order: 300 Cases (Mix or Match), Lead Time: 14 Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2021.

Respectfully,

Mark Chavez  
 Nutrition Services Director



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May 7, 2020

**Foster Farms**  
 Attn: Jim Luster  
 1000 Davis Street  
 Livingston, CA 95334

**REFERENCE:** *BID SCHEDULE FS384-1920/54 PURCHASE OF USDA DONATED COMMODITIES PROCESSED INTO VARIOUS FINISHED PRODUCTS*

Dear Mr. Luster,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 4, 2020, has extended the agreement with your company for the Purchase of USDA Donated Commodities Processed Into Various Finished Products for the period of July 1, 2020 through June 30, 2021. Pricing agreed as follows:

					20/21	20/21	20/21	20/21
					Estmd	FFS	DF	Cmmrcl
					CS	CS	Allwnce	CS
Line	NSB Item #	Manuf. Item #	Description	Brand	Qty	Price	Per/CS	Price
3	1046	21200	Burrito Bean & Cheese WG Bulk (96/4.50 oz/Cs)	Fernando's	200	\$42.0700	\$5.0100	\$47.0800
4	1055	33212	Burrito Bean & Cheese WG IW (96/4.50 oz/Cs)	Fernando's	2,000	\$43.5700	\$5.0100	\$48.5800

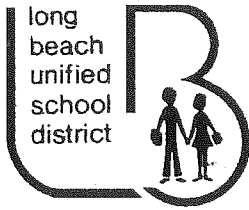
Minimum Guaranteed Shelf Life: 180 Remaining Days Upon Delivery  
 Minimum Order: 3,000 lbs (Mix or Match), Lead Time: 14 Business Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2021.

Respectfully,

Mark Chavez  
 Nutrition Services Director



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May 7, 2020

**Gold Star Foods, Inc.**  
 Attn: Amber Alderson  
 3781 E. Airport Drive  
 Ontario, CA 91761

**REFERENCE:** *BID SCHEDULE FS384-1920/54 PURCHASE OF USDA DONATED COMMODITIES PROCESSED INTO VARIOUS FINISHED PRODUCTS*

Dear Ms. Alderson,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 31, 2020, has extended the agreement with your company for the Purchase of USDA Donated Commodities Processed Into Various Finished Products for the period of July 1, 2020 through June 30, 2021. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	20/ 21	20/ 21	20/ 21	20/ 21
					Estmd CS Qty	FFS CS Price	DF Allwnc Per/ CS	Cmmrd CS Price
5	1041	71471	Burrito Bean & Cheese Spicy WGIW (80/6.05 oz/ Cs)	Los Cabos	700	\$45.7200	\$6.6600	\$51.0100

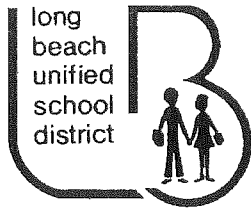
Minimum Guaranteed Shelf Life: 180 Remaining Days Upon Delivery  
 Minimum Order: \$1,000.00 (Mix or Match), Lead Time: 21 Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2021.

Respectfully,

Mark Chavez  
*Nutrition Services Director*



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May 7, 2020

**Integrated Food Service**  
 Attn: Jon R. Sugimoto  
 310 W. Alondra Boulevard  
 Gardena, CA 90243

**REFERENCE:** *BID SCHEDULE FS384-1920/54 PURCHASE OF USDA DONATED COMMODITIES PROCESSED INTO VARIOUS FINISHED PRODUCTS*

Dear Mr. Sugimoto,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 19, 2020, has extended the agreement with your company for the Purchase of USDA Donated Commodities Processed Into Various Finished Products for the period of July 1, 2020 through June 30, 2021. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	20/21	20/21	20/21	20/21
					Estmd CS	FFS CS	DF Allwnc	Cmmrci CS
					Qty	Price	Per/CS	Price
24	7148	C46007	Sandwich BBQ Rib WG IW (75/4.36 oz/Cs)	H.O.T.G.	1,000	\$45.1000	\$25.5500	\$64.4000
25	7140	C13400	Sandwich Grilled Cheese WG IW (72/4.19 oz/Cs)	H.O.T.G.	2,000	\$32.1300	\$14.7300	\$48.8600
26	7147	C70401	Sandwich Grilled Cheese Spicy WG IW (72/4.29 oz/Cs)	H.O.T.G.	200	\$36.5100	\$15.1100	\$51.6200

Minimum Guaranteed Shelf Life: 270 Remaining Days Upon Delivery  
 Minimum Order: N/A, Lead Time: N/A

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2021.

Respectfully,

Mark Chavez  
 Nutrition Services Director



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May 7, 2020

**Jennie-O Turkey Store Sales, LLC**  
 Attn: Rick Schwantes  
 2505 Wilmar Avenue SW  
 Wilmar, MN 56201

**REFERENCE:** *BID SCHEDULE FS384-1920/54 PURCHASE OF USDA DONATED COMMODITIES PROCESSED INTO VARIOUS FINISHED PRODUCTS*

Dear Mr. Schwantes,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 2, 2020, has extended the agreement with your company for the Purchase of USDA Donated Commodities Processed Into Various Finished Products for the period of July 1, 2020 through June 30, 2021. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	20/21	20/21	20/21	20/21
					Estmd	FFS	DF	Cmmrcl
					CS	CS	Allwnce	CS
Qty	Price	Per/CS	Price					
27	6080	836402	Turkey Breast Deli (2/10 lb/Cs) ** Catch-Weight \$1.62 / lb **	Jennie-O	700	\$33.7000	\$19.2700	\$53.0400
28	TBD	8028	Turkey Ham (2/7 lb/Cs) ** Catch-Weight \$1.66/lb **	Jennie-O	750	\$26.5600	\$15.8900	\$42.5600

Minimum Guaranteed Shelf Life: Within Best-By Date Upon Delivery (Chilled)

Minimum Order: 4,000 lbs (Mix or Match), Lead Time: 14 Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2021.

Respectfully,

Mark Chavez  
 Nutrition Services Director



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May 7, 2020

**Land O'Lakes, Inc.**  
 Attn: Phyllis Christos  
 11 Wilson Park, Unit # 1  
 Boston, MA 02135

**REFERENCE:** *BID SCHEDULE FS384-1920/54 PURCHASE OF USDA DONATED COMMODITIES PROCESSED INTO VARIOUS FINISHED PRODUCTS*

Dear Ms. Christos,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 9, 2020, has extended the agreement with your company for the Purchase of USDA Donated Commodities Processed Into Various Finished Products for the period of July 1, 2020 through June 30, 2021. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	20/21			
					Estmd CS	FFS CS	DF Allwnce Per/ CS	20/21 Cmmrcd CS Price
9	8009	46268	Cheese American Yellow Slices RF RS (6/5 lb/ Cs)	LOL	1,200	\$18.5400	\$37.7100	\$56.2500
10	8008	41725	Cheese American Yellow Sharp Shred (4/5 lb/ Cs)	LOL	1,000	\$23.2000	\$26.1900	\$49.3900
12	8001	41749	Cheese Cheddar Yellow Mild Shred (4/5 lb/ Cs)	LOL	2,200	\$10.4000	\$32.7400	\$43.1400
13	8012	41698	Cheese Mozzarella Shredded (4/5 lb/ Cs)	LOL	100	\$10.2000	\$32.7400	\$42.9400
14	8002	59703	Cheese Mozzarella String Mild White (168/ 1.00 oz/ Cs)	LOL	7,750	\$12.2600	\$17.1900	\$29.4500

Minimum Guaranteed Shelf Life: 90 Days Remaining Days Upon Delivery (Chilled) for Line Items # 9, 10 & 12  
 60 Days Remaining Upon Delivery (Chilled) for Line Items # 13 & 14  
 Minimum Order: 5,000 lbs (Mix or Match), Lead Time = 10 Business Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2021.

Respectfully,

Mark Chavez  
 Nutrition Services Director



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May 7, 2020

**Nardone Bros. Baking Co. Inc.**  
 Attn: Vincent J. Nardone  
 420 New Commerce Boulevard  
 Hanover, PA 18706

**REFERENCE:** *BID SCHEDULE FS384-1920/54 PURCHASE OF USDA DONATED COMMODITIES PROCESSED INTO VARIOUS FINISHED PRODUCTS*

Dear Mr. Nardone,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 3, 2020, has extended the agreement with your company for the Purchase of USDA Donated Commodities Processed Into Various Finished Products for the period of July 1, 2020 through June 30, 2021. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	20/21	20/21	20/21	20/21
					Estmd CS Qty	FFS CS Price	DF Allwnc Per/CS	Qmmrd CS Price
21	7041	60WGJM2	French Bread Multi Chs & Grlc WG Bulk (60/4.50 oz/ Cs)	Nardone's	2,500	\$25.8900	\$12.4700	\$38.3600

Minimum Guaranteed Shelf Life: 150 Days Remaining Days Upon Delivery (Frozen)

Minimum Order: N/A, Lead Time = 10 Business Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2021.

Respectfully,

Mark Chavez  
 Nutrition Services Director



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May 7, 2020

**Rich Products Corporation**

Attn: Ronda Ireland  
 1 Robert Rich Way  
 Buffalo, NY 14213

**REFERENCE:** *BID SCHEDULE FS384-1920/54 PURCHASE OF USDA DONATED COMMODITIES PROCESSED INTO VARIOUS FINISHED PRODUCTS*

Dear Ms. Ireland,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 3, 2020, has extended the agreement with your company for the Purchase of USDA Donated Commodities Processed Into Various Finished Products for the period of July 1, 2020 through June 30, 2021. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	20/21	20/21	20/21	20/21
					Estmd CS	FFS CS	DF Allwnc	Qmmrd CS
					Qty	Price	Per/CS	Price
7	7003	65224	Cheese Cruncher Buffalo WGBulk (72/2.40 oz/ Cs)	Farm Rich	650	\$47.8600	\$15.5600	\$63.4200

Minimum Guaranteed Shelf Life: 180 Days Remaining Days Upon Delivery (Frozen)

Minimum Order: 3,000 lbs (Mix or Match), Lead Time = 10 Business Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2021.

Respectfully,

Mark Chavez  
 Nutrition Services Director





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May 7, 2020

**Smucker Foodservice, Inc.**  
 Attn: Tom Theis  
 1 Strawberry Lane  
 Orrville, OH 44667

**REFERENCE:** *BID SCHEDULE FS384-1920/54 PURCHASE OF USDA DONATED COMMODITIES PROCESSED INTO VARIOUS FINISHED PRODUCTS*

Dear Mr. Theis,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 10, 2020, has extended the agreement with your company for the Purchase of USDA Donated Commodities Processed Into Various Finished Products for the period of July 1, 2020 through June 30, 2021. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	20/21	20/21	20/21	20/21
					Estmd CS	FFS CS	DF Allwnc	Omrcd CS
					Qty	Price	Per/CS	Price
18	10046	51500-92100	Peanut Butter Cup (120/1.10 oz/Cs)	Jf	1,200	\$22.2400	\$8.9000	\$31.1400
19	7143	51500-06960	Sandwich PB&J Grape WGIW (72/2.60 oz/Cs)	Uncrustable	3,400	\$31.9400	\$3.3500	\$35.2900
20	7141	51500-21027	Sandwich PB&J Grape WGIW (72/5.30 oz/Cs)	Uncrustable	2,000	\$57.2900	\$5.7300	\$63.0200

Minimum Guaranteed Shelf Life: 150 Days Remaining Days Upon Delivery  
 Minimum Order: 2,000 lbs (Mix or Match), Lead Time = 10 Business Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2021.

Respectfully,

Mark Chavez  
*Nutrition Services Director*



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May 7, 2020

**Tyson Prepared Foods, Inc.**  
 Attn: Charles Boger  
 2200 Don Tyson Parkway  
 Springdale, AR 72762-6901

**REFERENCE:** *BID SCHEDULE FS384-1920/54 PURCHASE OF USDA DONATED COMMODITIES PROCESSED INTO VARIOUS FINISHED PRODUCTS*

Dear Mr. Boger,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 4, 2020, has extended the agreement with your company for the Purchase of USDA Donated Commodities Processed Into Various Finished Products for the period of July 1, 2020 through June 30, 2021. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	20/21			
					Estmd CS	FFS CS	DF Allwnce	20/21 Qmmrd CS
					Qty	Price	Per/CS	Price
15	7120	16660100928	Chicken Drumstick WG Breaded (92/2.28 oz/ Cs)	Tyson	3,500	\$55.1300	\$22.3800	\$77.5100
16	7116	10299010928	Chicken Patty Grilled (192/2.47 oz/ Cs)	Tyson	50	\$58.5000	\$37.0800	\$95.5800
22	1030	17023721120	Fizza Stick WG Bulk (72/3.82 oz/ Cs)	Bosco	1,750	\$30.2700	\$5.7600	\$36.0300
23	7059	10000029467	Pork Sausage Patty (250/1.20 oz/ Cs)	A.P.	1,500	\$17.5600	\$29.1400	\$46.7000

Minimum Guaranteed Shelf Life: 180 Days Remaining Days Upon Delivery (Frozen)

Minimum Order: 5,000 lbs (Mix or Match), Lead Time = 14 Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2021.

Respectfully,

Mark Chavez  
 Nutrition Services Director