



BUSINESS DEPARTMENT
Nutrition Services Branch
 3333 Airport Way, Long Beach, CA 90806 ! (562) 427-7923

July 21, 2020

Driftwood Dairy, Inc.
 Attn: John Dolan
 10724 E. Lower Azusa Rd.
 El Monte, CA 91734

REFERENCE: BID SCHEDULE FS388-2021/53 - PURCHASE OF DAIRY AND JUICE PRODUCTS

Dear Mr. Dolan:

This is to advise you that the Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, has accepted your offer as made in the above bid schedule, subject to the conditions of the bid, on the item(s) listed below.

It is to be understood that item(s) will be ordered as needed, in accordance with General Conditions or General Specifications of the bid. Receipt of this award notice is **NOT** an order.

This is your notice of award and this letter, together with your offer, constitutes the contract for supplying the item(s) for the period of July 1, 2020 through June 30, 2021.

Bid Line	Item # NSB	Item Description	Manuf. Item #	Brand	Shelf Life	Est. Bid Qty	Pack Size	20-21 \$	Price Extended
5	12205	Cottage Cheese 5 lbs	50292	Driftwood Dairy	14 Days	15	Tub	\$7.35	\$110.25
6	N/A	Cream Cheese 3 lbs	60520	Smithfield	30 Days	15	CTN	\$7.40	\$111.00
7	N/A	Feta Cheese 2.5 bag	69219	Saputo	30 Days	200	Bag	\$8.40	\$1,680.00
8	12330	Sour Cream 5 lbs.	20510	Driftwood Dairy	14 Days	10	CTN	\$5.60	\$56.00
9	12220	Apple Juice 4 oz	26000	Driftwood Dairy	14 Days	1,262,205	Each	\$0.1160	\$146,415.78
10	12245	Orange Juice 4 oz	25000	Driftwood Dairy	14 Days	1,400,535	Each	\$0.1355	\$189,772.49
11	12260	Very Berry Juice 4 oz	27000	Driftwood Dairy	14 Days	1,554,265	Each	\$0.1195	\$185,734.67
12	N/A	Dairy, Butterfat, white 1%	13350	Driftwood Dairy	14 Days	700	Gal	\$3.6000	\$2,520.00
13	12280	Dairy, Butterfat, low fat, white 1%	13300	Driftwood Dairy	14 Days	1,500	1/2 Gal	\$1.9500	\$2,925.00
14	N/A	Dairy, white, homogenized 8 oz	10040	Driftwood Dairy	14 Days	500	Each	\$0.2350	\$117.50
15	12285	Dairy, Butterfat low fat, white, 8 oz.	13040	Driftwood Dairy	14 Days	1,872,325	Each	\$0.1800	\$337,018.50
16	12295	Dairy, chocolate, non-fat, 8 oz.	16040	Driftwood Dairy	14 Days	4,725,500	Each	\$0.1700	\$803,335.00
17	12305	Dairy, non fat, white 8 oz	12040	Driftwood Dairy	14 Days	20,000	Each	\$0.1950	\$3,900.00
18	12315	Dairy, homogenized, white	10300	Driftwood Dairy	14 Days	1,300	1/2 Gal	\$1.9500	\$2,535.00
19	N/A	Dairy, homogenized, white	10350	Driftwood Dairy	14 Days	5	Gal	\$3.6500	\$18.25
20	12180	Dairy, homogenized, white	50009	Driftwood Dairy	14 Days	1,500	1/2 Gal	\$1.6500	\$2,475.00
21	N/A	Dairy, Buttermilk, low fat	50030	Driftwood Dairy	14 Days	15	6 Gal	\$18.0000	\$270.00
22	12282	Lactose, fat free, non flavored 8 oz	12051	Lactaid	14 Days	300	Each	\$0.6000	\$180.00
23	12281	Lactose, homogenized, non flavored	10330	Lactaid	14 Days	180	1/2 Gal	\$4.0500	\$729.00
24	N/A	Lactose, fat free, non flavored	12311	Lactaid	14 Days	90	1/2 Gal	\$4.0500	\$364.50
26	2004	Butter	55700	Darigold	30 Days	5	25 #	\$124.0000	\$620.00
28	12341	Yogurt 4 oz	Multiple	Danimals	30 Days	304,560	Each	\$0.2360	\$71,876.16
29	12340	Yogurt, 8 oz	Multiple	Driftwood Dairy	30 Days	527,880	Each	\$0.5450	\$287,694.60
30	17220	Yogurt, 32 lbs pail	Multiple	Yoplait	30 Days	2,215	32 Lbs.	\$30.5000	\$67,557.50

Minimum Order: N/A

Respectfully,

Mark Chavez
 Nutrition Services Director



BUSINESS DEPARTMENT
Nutrition Services Branch
3333 Airport Way, Long Beach, CA 90806 ! (562) 427-7923

July 21, 2020

Gold Star Foods
Attn: John Cho
3781 E. Airport Dr.
Ontario, CA 91761

REFERENCE: BID SCHEDULE FS388-2021/53 - PURCHASE OF DAIRY AND JUICE PRODUCTS

Dear Mr. Cho:

This is to advise you that the Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, has accepted your offer as made in the above bid schedule, subject to the conditions of the bid, on the item(s) listed below.

It is to be understood that item(s) will be ordered as needed, in accordance with General Conditions or General Specifications of the bid. Receipt of this award notice is **NOT** an order.

This is your notice of award and this letter, together with your offer, constitutes the contract for supplying the item(s) for the period of July 1, 2020 through June 30, 2021.

Bid Line	Item # NSB	Item Description	Manuf. Item #	Brand	Shelf Life	Est. Bid CS Qty	20-21 \$ Case	Price Extended
1	4301	MILK ASEPTIC CHOCOLATE FF (27/8 fl. oz./CS)	950010	Gossner	120 days	50	\$9.35	\$467.50
2	4302	MILK ASEPTIC WHITE FF (27/8 fl. oz./CS)	950050	Gossner	120 days	5	\$8.50	\$42.50
3	4303	MILK ASEPTIC WHITE 1% (27/8 fl. oz./CS)	947130	Gossner	120 days	5	\$8.75	\$43.75
4	4030	Almond Milk (18/ 8 fl. oz./CS)	101894 & 101893	Silk	120 days	300	\$13.59	\$4,077.00

Minimum Order: N/A; Lead Time: 1 Week

Respectfully,

Mark Chavez
Nutrition Services Director



BUSINESS DEPARTMENT
Nutrition Services Branch
3333 Airport Way, Long Beach, CA 90806 ! (562) 427-7923

September 17, 2020

Clearbrook Farms, Inc
Attn: Wayne Prins
7011 Stewart And Gray Road
Downey, CA 90241

REFERENCE: BID SCHEDULE FS388-2021/53 - PURCHASE OF DAIRY AND JUICE PRODUCTS

Dear Mr. Prins:

This is to advise you that the Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, has accepted your offer as made in the above bid schedule, subject to the conditions of the bid, on the item(s) listed below.

It is to be understood that item(s) will be ordered as needed, in accordance with General Conditions or General Specifications of the bid. Receipt of this award notice is **NOT** an order.

This is your notice of award and this letter, together with your offer, constitutes the contract for supplying the item(s) for the period of August 1, 2020 through June 30, 2021.

Bid	Item #	Manuf.	Est. Bid	20-21	Price			
Line	NSB	Item Description	Item #	Brand	Shelf Life	CS Qty	\$ Case	Extended
25	12287	Dairy Soy Milk (24/8 oz/CS)	4146	Kikkoman	90 Days	76	\$15.60	\$1,185.60

Minimum Order: N/A; Lead Time: 1 Week

Respectfully,

Mark Chavez
Nutrition Services Director