



BUSINESS DEPARTMENT
Nutrition Services Branch
 3333 E. Airport Way, Long Beach, CA 90806
 Tel.: (562) 427-7923 · Fax: (562) 988-0263

April 19, 2018

Asian Food Solutions

Attn: Allan Lam
 2572 State Road 426, Suite # 2016
 Oviedo, FL 32765

REFERENCE: *BID SCHEDULE FS373-1718/54 PURCHASE OF FINISHED PRODUCTS MADE FROM USDA DONATED FOODS – PIZZA & CHICKEN*

Dear Mr. Lam,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 9, 2018, has extended the agreement with your company for the Purchase of Finished Products Made From USDA Donated Foods – Pizza & Chicken for the period of July 1, 2018 through June 30, 2019. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	Estmd	18-19	18-19	18-19
					18-19 CS	FFS CS	DF Allwnce Per/CS	Cmmrcl CS Price
9	7108	72001	Tangerine Chicken Kit w/ Sauce (6/5 lb, 6/34.4 oz)	Green Dragon	1,091	\$87.00	\$16.4800	\$103.48

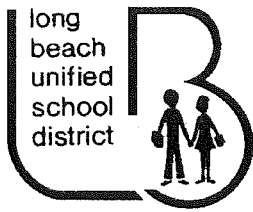
MOQ = 144 CS, 14 BUSINESS DAY LEAD TIME, MINIMUM SHELF LIFE AT DELIVERY: 180 DAYS

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2019.

Sincerely,

Darlene Martin
 Nutrition Services Director



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April 19, 2018

Nardone Bros. Baking Co.
 Attn: Vincent J. Nardone
 420 New Commerce Boulevard
 Hanover, PA 18706

REFERENCE: *BID SCHEDULE FS373-1718/54 PURCHASE OF FINISHED PRODUCTS MADE FROM USDA DONATED FOODS – PIZZA & CHICKEN*

Dear Mr. Nardone,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 2, 2018, has extended the agreement with your company for the Purchase of Finished Products Made From USDA Donated Foods – Pizza & Chicken for the period of July 1, 2018 through June 30, 2019. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	18-19	18-19	18-19	18-19
					Estmd CS Qty	FFS CS Price	DF Allwnce Per/CS	Cmmrci CS Price
2	7065	96WBPB2	Pizza Bagel, WG, Bulk (96/4.80 oz)	Nardone Bros.	1,050	\$25.61	\$19.5500	\$45.16
4	7067	5WRMNY2	Pizza Chs Prsnl Round WG Bulk (60/5.35 OZ)	Nardone Bros.	4,980	\$24.83	\$12.2200	\$37.05

Lead time = 10 Business Days, Minimum Shelf Life At Delivery: 150 Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2019.

Sincerely,

Darlene Martin
 Nutrition Services Director



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April 19, 2018

Schwan's Food Service, Inc.
 Attn: Jerome Kivel
 115 West College Drive
 Marshall, MN 56258

REFERENCE: *BID SCHEDULE FS373-1718/54 PURCHASE OF FINISHED PRODUCTS MADE FROM USDA DONATED FOODS – PIZZA & CHICKEN*

Dear Mr. Kivel,

The Chief Business and Financial Officer, as authorized by the Board of Education of the Long Beach Unified School District, in accordance with the renewal option in the bid schedule with your acceptance letter dated March 12, 2018, has extended the agreement with your company for the Purchase of Finished Products Made From USDA Donated Foods – Pizza & Chicken for the period of July 1, 2018 through June 30, 2019. Pricing agreed as follows:

Line	NSB Item #	Manuf. Item #	Description	Brand	18-19	18-19	18-19	18-19
					Estmd CS Qty	FFS CS Price	DF Allwnce Per/CS	Cmmrci CS Price
1	7001	73338	Breadstick Chs Stuffed, WG Bulk (100/4.2 oz)	Beacon Street	2,500	\$26.35	\$16.2900	\$42.64
5	7078	78366	Pizza Chs Prsnl Round WG IW (72/4.46 oz)	Tony's	300	\$36.41	\$11.5000	\$47.91
6	7085	78369	Pizza Pepp Prsnl Round WG Bulk (60/4.98 oz)	Tony's	12,400	\$27.39	\$7.8200	\$35.21
7	7088	78367	Pizza Pepp Prsnl Round WG IW (72/4.51 oz)	Tony's	333	\$37.77	\$10.4100	\$48.18

MOQ = N/A, Lead Time = 5 Business Days, Minimum Shelf Life at Delivery = 180 Days

All other terms and conditions to remain the same.

This letter, together with your agreement to extend, constitutes the contract for the period ending June 30, 2019.

Sincerely,

Darlene Martin
 Nutrition Services Director